



# Help your Customers Finance Your Equipment

## In 3 Easy Steps

Running a small business can be a whirlwind. The more nimble your customer can be, the faster they can adapt to changes and reach new milestones. Financing is one of the quickest and most effective ways to help them get where they're going. It's also a surefire way to ease their cash flow concerns.

Your customers will thank you for helping them free up their lines of credit, improving their budgeting and cash forecasting, and empowering them to retain the capital they need to drive revenue.

## Help your customers secure financing with Marlin in three easy steps:

- 1. Quote** – Get a financing quote on your customer's behalf and include a monthly payment on your proposal. It will help them better understand their options.
- 2. Application** – Either you or your customer can submit a credit application through email, or phone. A credit decision will be made within hours.
- 3. Documentation and Funding** – Once we receive an executed document package from your customer and the equipment is delivered, Marlin will release funds to complete the transaction. This process may be expedited if you qualify for pre-delivery.

For financing information, please call:

## The Funding Partner That Understands Small Business.

### About Marlin

Marlin Business Services Corp. (NASDAQ: MRLN), through its wholly owned subsidiary, Marlin Business Bank, is a nationwide provider of capital solutions to small businesses. With over 20 years of experience and an emphasis on partner relationships, we have structured our funding solutions with a level of flexibility and ease to meet the needs of a wide variety of industries. So while we offer lending products directly to small business owners, we also offer financing programs to equipment manufacturers, distributors, dealers and others.